Fractional General Counsel Packages

What are Fractional General Counsel services?

Fractional General Counsel services provide on-demand legal support tailored to your organization's needs—without the cost of hiring a full-time in-house attorney. Whether you're reviewing contracts, navigating compliance, drafting policies, or planning for growth, you gain a trusted legal advisor who understands your mission and operations.

My goal is to provide an experience that meets my clients' needs at a price point that is both reasonable and clear to build confidence and trust in the legal services provided. I let my clients explore their options and let them choose the right level of engagement right from the start. With flat rates and flexibility, my goal is to meet my clients where they are and get them to where they want to be.

Tier	Description	Time Estimate	Monthly Fee/ Flat Rate
Essential	Up to 4 hours/month. Includes basic contract review, 1 consult	4 hrs	\$750
	call, compliance reminders.		
Standard	Up to 8 hours/month. Includes ongoing legal advice, policies,	8 hrs	\$1,400
	contract drafting, and 2 consults.		
Premium	Up to 12 hour/month. Adds board support, employment law	12 hrs	\$2,000
	guidance, and strategic counsel.		
Executive	Up to 20 hours/month. Full external GC support, regular	20 hrs	\$3,200
	leadership calls, and crisis response.		

Hourly Add-On Rate: \$250/hour (for overflow)

Nonprofit Discount: 10%

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Fractional General Counsel Packages Build Your Own Legal Menu (A La Carte Services)

Core General Counsel Packages

Service	Description	Time Est.	Flat Fee
Contract Drafting (standard)	Service, vendor, partnership, lease agreements	2-3 hrs	\$500–\$750
Contract Review	Mark-up and summary	1-2 hrs	\$250–\$400
Employment Agreements	Custom for staff, execs, contractors	2-3 hrs	\$500–\$750
Independent Contractor Agreements	Custom + IRS-compliant	2 hrs	\$450
NDAs or MOUs	One-off confidentiality or collaboration docs	1 hr	\$300

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Compliance & Governance

Service	Description	Time Est.	Flat Fee
Nonprofit Compliance & Policy Refresh	Ensure your organization is operating with confidence and in alignment with legal and funder expectations. This package includes a comprehensive audit of your core operational policies—such as HR, finance, conflict of interest, whistleblower, and data privacy—along with prioritized recommendations, updated templates, and a roadmap for board approval and implementation. Ideal for nonprofits preparing for audits, leadership transitions, or growth.	Annual Timeline as needed.	\$2,100
State/IRS Filings	Annual reporting, updates, registration	1–2 hrs	\$250–\$400
Employee Handbook Legal Review	Flagging risks and compliance issues	3–4 hrs	\$750
Policy Drafting	Review identified policies (up to 3) for revision OR drafting of entirely new policy (up to 2) Board and organizational policy audit available a la carte (\$500)	2–5 hrs	\$500-\$1,250
Board Training (Legal Basics)	Virtual, up to 90 mins	2 hrs	\$500

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Strategic Legal Counsel

Service	Description	Time Est.	Flat Fee or Hourly
Risk Assessment	Legal exposure overview across core areas	6 hrs	\$1500
Legal Check-In (Quarterly)	Standing 90-min review + summary	1.5 hrs	\$375
Strategic Legal Planning Session	Annual or launch-phase deep dive	2–3 hrs	\$700
Crisis Legal Triage	Urgent issue management (email + call)	1–3 hrs	\$350–\$800

Start-Up & Operations

Service	Description	Time Est.	Flat Fee
Business Formation (LLC/Nonprofit)	Entity setup, EIN, filings	2–3 hrs	\$600
Operating Agreement / Bylaws	Custom for your org	2–3 hrs	\$600
Fiscal Sponsorship Agreements	Draft or review	2 hrs	\$500
Vendor/Client Contract Templates	Tailored to your ops	2 hrs	\$500

Workshops & Training

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Service	Description	Time Est.	Flat Fee
Legal 101 for Nonprofits	Interactive 90-minute session	2 hrs	\$500
Contracts 101 for Teams	What to look for, red flags, negotiation basics	2 hrs	\$500
Custom Legal Training	Designed for board or staff	3–4 hrs	\$800+

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Not sure where to start? Here are a few common examples to help you match your needs with the right level of legal support. Whether you need a single contract reviewed, support navigating employment law, or a full strategic legal partner, we'll help you build a package that fits your mission and your budget.

	Small Business	Nonprofit
Essentials	Client Profile: Solo entrepreneur running a creative	Client Profile: A volunteer-run grassroots arts
	studio.	organization
	Needs:	Needs:
	 Review of client services contract 	- Review of fiscal sponsorship agreement
	 Periodic legal advice on invoice disputes 	- Guidance on fundraising compliance
	- 1 consult call/month	- Quarterly legal check-in
	Services:	Services:
	 Monthly contract review (1–2 pages) 	- Contract review (fiscal sponsorship, artist
	- Email Q&A for standard issues	contracts)
	- Basic compliance check-ins	- IRS/state compliance advice
		- 1 strategic consult per month
	§ Fee: \$750/month or \$250/hour as needed	- /
		§ Fee: \$675/month with nonprofit discount
Standard	Client Profile: A growing startup with a few	Client Profile: A mid-sized nonprofit with paid staff
	contractors.	Needs:
	Needs:	- Employment handbook review
	 Drafting contractor agreements 	- Drafting independent contractor agreements
	 Help navigating employee classification 	- Regular advice on grant agreements and MOUs
	- Terms of service and privacy policy review	
	Services:	Services:
	- 8 hours/month retainer	- 8 hrs/month
	 Contractor agreements + policy reviews 	- Policy and agreement support
	- Employment law basics and best practices	

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		- Compliance guidance
	§ Fee: \$1,400/month	
		See: \$1,260/month with discount
Premium	Client Profile: A family-owned construction firm	Client Profile: A regional education nonprofit with
	Needs:	board engagement
	 Regular contract negotiation support 	Needs:
	- Employment policy creation	- Board policy development
	- Guidance on risk management and insurance	 Staff trainings on contract/legal basics
	provisions	- Strategic risk planning
	Services:	Services:
	- 12 hours/month	- 12 hrs/month
	 Legal review of vendor/client contracts 	- Board training sessions
	 Drafting subcontractor agreements 	 Policy drafting (whistleblower, COI, DEI)
	 Strategic legal advice for compliance issues 	**
	w.	§ Fee: \$1,800/month with discount
	§ Fee: \$2,000/month	
Executive	Client Profile: A 30-person marketing agency with	Client Profile: A large community development
	in-house HR	nonprofit with multiple funding streams
	Needs:	Needs:
	 Ongoing legal team partner 	- External general counsel
	 Crisis response and legal strategy 	- Oversight of complex partnership agreements
	- M&A or expansion support	 Support during a leadership transition
	Services:	Services:
	- 20 hours/month	- 20 hrs/month
	 In-house counsel style availability 	- Leadership coaching around legal implications
	1	Dool time review of MOUS grants foderal
	 Weekly leadership meetings 	- Real-time review of MOUs, grants, federal

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Fractional General Counsel Packages

- Deep involvement in HR/employment questions

S Fee: \$2,880/month with discount

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